

*"Your friendly credit union by the park"*

*2011 marks the 75th year of service for Van Cortlandt Cooperative Federal Credit Union. Chartered in March 1936, VCCFCU has grown to over \$70 million in assets and currently serves over 3500 members.*



**2010**  
**ANNUAL REPORT**

# ANNUAL REPORT

## President's Report

As you scan the names of our Board, committee and staff members, you will recognize many of your neighbors who have served this financial institution very well for many years. Their combined life experiences, practical knowledge and education have taken them through internet and real estate bubbles and busts, recessions, boom years and a wide range of economic challenges.

The key difference between us and banks has always been that we are here to serve you, our members, and not for our own self-enrichment. 2010 was the second year of our recession (or its recovery) and we are continually monitoring financial conditions and market changes on a daily basis.

In reviewing our financial statements for 2010, you will note that we continued to grow, despite the ailing economy. Part of this is due to members pulling money out of suspect commercial banks and part is due to the recognition (as you can see in the flyers left by your apartment door) that we pay the best interest rates and at the same time charge the lowest loan rates. As we have always been a community of savers, it was not surprising that our weakened economy slowed down our loan demand. Our car loans were especially hurt as auto dealerships slashed their loan rates to the bone to try to move product.

Yet our year cannot be considered a total success as outside forces beyond our control continued to impact us. The NCUA took over four corporate credit unions (including the one we deal with) and like the FDIC, which oversees commercial banks, is imposing much larger fees on all credit unions. This was the result of the corporate credit unions not following the same, safer investment guidelines we adhere to. These new monthly fees extract a toll on our profits.

The 24 hour ATM at our new location and extended hours here have proven to be quite popular. We continue to expand our services for our members and look to improve our members' financial lives as best as we can.

I have been affiliated with our credit union in many roles for almost forty years. When I first became a volunteer, it was basically Alice, Kitty and Isabel running the show, doing everything. Well, it's now Mirela, Sarita, Andrea and their staff and the latest computer technology running this neighborhood institution, which has grown to almost \$70 million in your assets.

A happy 75th anniversary from all of us to you and we look forward to continue growing and serving you, your children, grandchildren and future generations.

*Andrew Kimerling, President*

## Independent Auditor's Report

To the Supervisory Committee and Board of Directors of Van Cortlandt Cooperative Federal Credit Union

We have audited the accompanying statements of financial condition of Van Cortlandt Cooperative Federal Credit Union (the "Credit Union") as of September 30, 2010 and 2009, and the related statements of income, changes in members' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Credit Union's management. Our responsibility is to express an opinion on these financial statements based on our audits

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over

financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Credit Union as of September 30, 2010 and 2009, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

*Sincerely,*  
WOJESKI & COMPANY CPAs, P.C.

## STATEMENT OF INCOME

DEC. 31, 2010

DEC. 31, 2009

## INCOME

Interest on Loans	975,937	843,761
Income from Investments	1,629,247	1,673,252
Income from Credit Cards	113,350	105,912
Fees, ATM, & Miscellaneous Income	122,898	114,318
Rebate on Borrower's Insurance		
Income from Virtual Branch	40	90

## TOTAL INCOME

2,841,472

2,737,333

## EXPENSES

Employee Compensation & Benefits	490,163	464,597
Committee & Conference Expense	6,000	5,951
League Dues	13,167	16,930
Rent	43,200	28,534
Office Operations	378,166	347,399
Loan Servicing	34,276	30,308
Professional & Outside Services	41,792	48,633
Share & Loan Insurance	117,045	32,964
Federal Supervision Fees	15,168	14,190
Education & Promotion	10,678	12,058
Virtual Branch Expense	34,969	30,858
Cash Short	10	(270)
Non-Operating Expenses	176,967	424,894

## TOTAL EXPENSES

1,361,601

1,457,046

## EXCESS OF INCOME OVER EXPENSES

1,479,871

1,280,287

Less: Provision for Loan &amp; Investment Losses

22,000

10,000

## NET INCOME BEFORE DISTRIBUTION

1,457,871

1,270,287

Dividends Paid To Members

912,506

1,149,686

Transfer to Reserves &amp; Undivided Earnings

545,365

120,601

## STATEMENT OF FINANCIAL CONDITION

DEC. 31, 2010

DEC. 31, 2009

## ASSETS

Member Loans	16,382,759	16,607,527
Cash	115,969	201,259
Investments	50,112,619	45,408,136
Fixed Assets / Leasehold Improvements	688,748	720,500
Accrued Investment Income	203,413	199,264
Other Accrued Income	75,054	50,918
Other Assets	2,248,614	2,350,732
TOTAL ASSETS	69,827,176	65,538,336

## LIABILITIES, SAVINGS &amp; EQUITY

Dividends Payable	231,676	378,665
Other Liabilities	(7,700)	(27,437)
Member Savings & Checking	39,758,916	35,289,481
Member Share Certificates	12,650,068	14,033,179
Member IRA Accounts	9,190,684	8,178,832
Reserves & Undivided Earnings	8,003,532	7,685,616

## TOTAL LIABILITIES, SAVINGS &amp; EQUITY

69,827,176

65,538,336

## ALLOCATION OF INCOME

Total Expenses	47.9%	53.2%
Provision for Loan Losses	0.8%	0.4%
Addition to Reserves, Undivided Earnings	19.2%	4.4%
Dividends to Members	32.1%	42.0%
TOTAL	100.0%	100.0%

## STATISTICAL INFORMATION

Number of Members	3505	3,461
Number of Loans Granted During the Year	112	111
Dollar Value of Loans Granted During the Year	2,816,900	8,495,378

### Board of Directors

Andrew Kimerling – President  
Bemece Slotkin – Vice President  
Mirela Alexe – Secretary/Treasurer  
Thomas Chartier  
Saby Chico  
Stanley Cohen  
Robert Gillman  
Abraham Ozer  
Mae Pica  
Jack Spiegel

### Credit Committee

Stanley Cohen – Chairperson  
Mae Pica – Secretary  
William Kramer, Jack Spiegel, Mirela Alexe

### Supervisory Committee

Thomas Chartier – Chairperson  
Charlotte Cohen, Glen Fleischman,  
Beatrice Simpson

### Office Staff

Mirela Alexe – Manager  
Sarita Santiago – Assistant Manager  
Andrea Arroyo-Nieves – Financial Assistant  
Lauren Soto – Member Services Coordinator  
Mily Garabito – Member Services Coordinator  
Wendy Estrella – Office Associate  
Shana Sullivan – Office Associate  
Teresita Kamiel – Teller  
Jeannette Rankin – Teller  
Alexander Nalpantidis – Security Guard

## ANNUAL MEMBERSHIP MEETING

*Join us Sunday, March 27th, 2011 at 11:00am  
as we say thank you for supporting your credit union  
over the past 75 years.*

### Vladeck Hall

74 Van Cortlandt Park South  
Bronx, New York

### Products & Services

Free Home Banking	Discounted Auto & Homeowners Insurance
Free Bill Payment	Debt Consolidation Loans
Private Line Audio Response System	Line-of-Credit
Automatic Payment Services	Loan Overdraft
Regular Savings (Share) Accounts	Business Loans
Joint, Trust & Custodial Accounts	Home Mortgages
Individual Retirement Accounts (IRAs)	Construction Loans
IRA Certificates	Loan Protection Insurance
Share Certificates	Money Orders
Teen Accounts	Travelers Checks
Johnny Appleseed Children's Club	Amex Gift Cards
Little Ivy Newborn's Club	U.S. Saving Bonds
Free Checking (Share Draft) Accounts	U.S. Postage Stamps
No-Fee VISA Credit Cards	Wire Transfers
VISA Debit/ATM Cards	Notary Public Service
Personal Loans	Direct Deposit
Share (Savings) Secured Loans	ATM on Premises
New & Used Car Loans	

## Van Cortlandt

Cooperative Federal  
Credit Union

3960B Hillman Avenue  
Bronx, New York 10463  
718.549.5858  
www.vccfcu.com



TO: